



AMBITIOUS AND RESULT DRIVEN AREA SALES MANAGER

SOAKED
IN LUXURY

Ambitious and result driven Area Sales Manager for Soaked in Luxury based in Northern Germany

Are you excellent in sales and our aspiring Country Sales Manager?

Soaked in Luxury has a double digit growth rate in Germany. This is why we are looking for an ambitious and result oriented Area Sales Manager for Northern Germany, with the potential to develop into our future Country Sales Manager.

Tasks and responsibilities

Your primary tasks and responsibilities are to grow our B2B sales in Northern Germany:

- You plan, book and sell our 6 yearly collections to our customers in your region
- You co-manage our key accounts in the region in cooperation with our in-house key account department
- You detect and prospect new customers in your region
- You sell stock and Express, and help your customers reordering from the warehouse
- You participate in relevant fashion fairs, hereunder Panorama, and 4-6 yearly sales meetings in Copenhagen

Your qualifications

You have as minimum a couple of years' experience with B2B sales from the fashion industry. You can sell our products and brand, and guide our customers in how to create the best results out of shop.

Furthermore you have the following skills:

- You are result driven and eager to create growth
- You have a large personal drive and work independently
- You understand to provide the best service, and can maintain a good overview both for your customers and yourself
- You are outgoing, enthusiastic and self-motivated
- You are flexible and operational, both towards your customers and colleagues
- You enjoy spending time in your car, since you are on the road most days

We offer

We offer you an interesting and challenging position in an international environment, where you have the possibilities to strengthen and develop your skills.

Salary package is based on qualifications.

Please send you application and CV in English, preferably with a photo, to contact@dkcompany.com.

We will continuously evaluate the applications and do interviews, so we look forward to receiving you application as soon as possible and 25 May 2017 at latest.

Start date: 1 July 2017.

You are welcome to contact our Sales Director, Hege Borgersen Faber, on phone +45 2311 0204 for questions regarding the position or the future candidacy.



dk company

The brand and the company

At Soaked in Luxury we believe that fashion is about having fun, empowering and inspiring each other and being just a little bit unpretentious. For more product information please see our latest lookbook on <http://catalog.soakedinluxury.com/2018/silso2018/>.

DK Company is a dynamic and growth oriented International Corporation with passionate staff, wanting to create a difference. The product portfolio is large and the possibilities many in a company with 20 brands, 14.000 wholesale customers, 5 retail concepts, 200 complete or partly owned shops and e-commerce platform. Yearly revenue is 375 million euro.